

2024

ANNUAL *REPORT*

JANUARY - DECEMBER





Northeastern Association
of the Blind at Albany



Dear Friends and Supporters,

For over 100 years, The Northeastern Association of the Blind at Albany (NABA) has supported blind or visually impaired individuals in our community by helping them achieve independence and growth. We are truly mission driven and thanks to our talented and dedicated staff, the NABA board of directors, volunteers, as well as our donors and supporters, we continue to touch the lives of many - every single day.

I am particularly proud of the many achievements over the past year and the continued positive trajectory for our organization. The many successes noted in this report are a direct reflection of the hard work of many. I am committed to ensuring NABA's financial stability so that the agency can provide professional rehabilitation services and also successfully operate our manufacturing center.

In 2024, NABA ended the year with a net operating income of \$250,000. This accomplishment is the result of the devoted staff and a management strategy aimed at increasing revenue while decreasing expenses. In addition, we developed and implemented a solid plan to pay off long-term debt.

I am so grateful for the grant awards NABA received during the year. A true highlight was the \$315,000 grant by the New York State Dormitory Authority which allowed for the total replacement of our roof – a repair that was many years overdue. Other grants have helped support operations, rehabilitation efforts, and improvements to technology and the facility.

NABA's manufacturing successfully achieved sales in excess of \$5 million. I'm so inspired by this team that exceeded sales expectations. This helped us to build and expand our blind workforce. Our focus on product diversification continued to have a positive impact on the bottom line. Continuing with this approach bodes very well for future growth.

Rehabilitation is at the heart of what NABA does every day. Supporting people who are blind or visually impaired is why we exist. As you'll see in this report, the rehabilitation team is actively working with seniors, adults, teens, and youth to give them the skills for achieving and maintaining independence.

At NABA, we could not serve the blind and visually impaired community without the generous support of all our sponsors, donors, and supporters. Whether through individual donations, attending one of NABA's many events, or planned-giving, we are grateful for those who recognize the role NABA plays throughout the Capital Region in ensuring people have the support and resources they need.

I invite you to learn more about NABA's mission, ongoing commitment, and positive impact through the items detailed in this report.

Thank you again for your continued support.

Regards,



Laura Zeliger, CEO and Executive Director

Rehabilitation Services

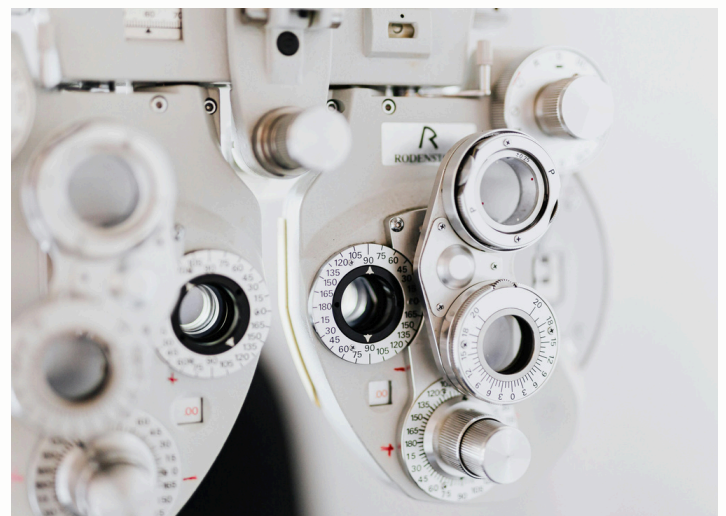


591 Rehabilitation Participants

5058 Hours of Service

326 Low Vision Exams

3042 Kidsight Screenings



Manufacturing Services



**Hours of
Blind Labor
33,613**

**COVID & Drug Test Kits
159,060**



**NYC Transit Vests
54,050**

**Neck Tabs and Neckerchiefs
66,859**

**Oil Cans
18,657**

**NYCHA Uniforms
6,966**



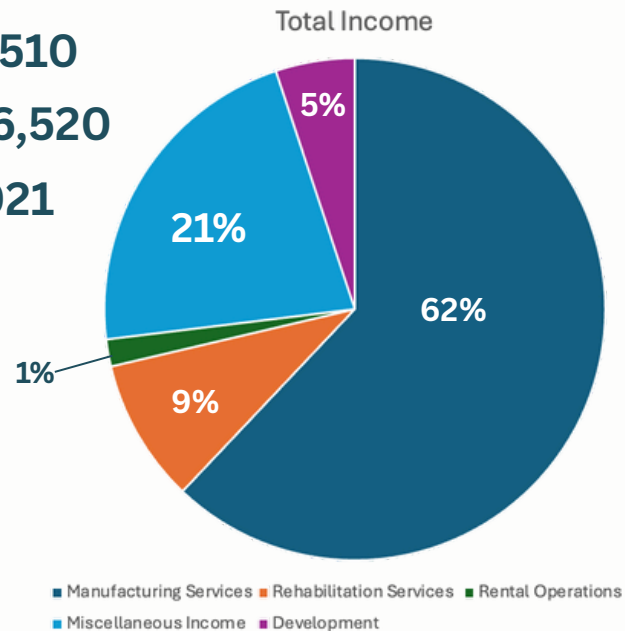
**Train Flags
4,062**

**Cases of Cleaning Wipes
2,856**

Financial Report

Total Income - \$9,161,020*

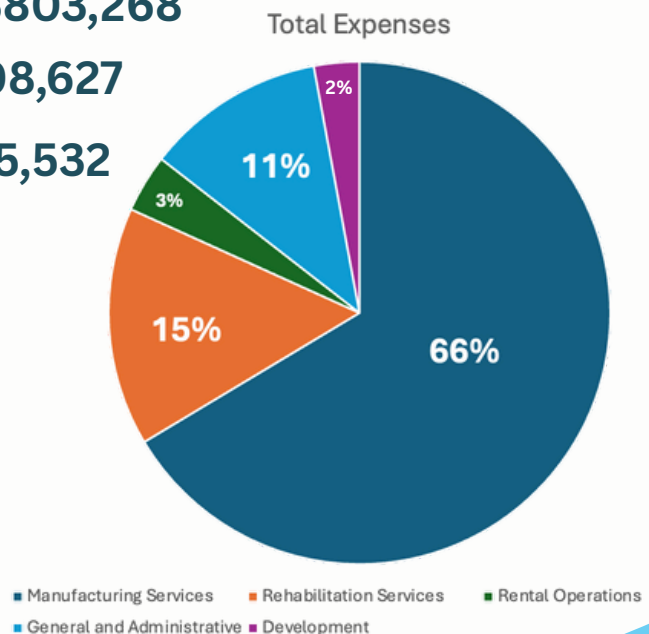
- Miscellaneous Income - \$1,998,510
- Manufacturing Services - \$5,686,520
- Rehabilitation Services - \$848,021
- Rental Operations - \$159,929
- Development - \$468,040



*This amount represents a one time recognition of income due to the discharge of indebtedness through the NABA Foundation

Total Expenses - \$6,939,535

- General and Administrative - \$803,268
- Manufacturing Services - \$4,608,627
- Rehabilitation Services - \$1,065,532
- Rental Operations - \$259,040
- Development - \$203,068



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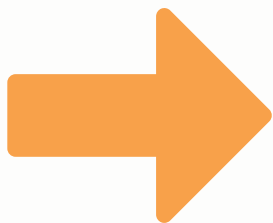
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